



**REQUEST FOR QUOTATION (RFQ)**  
**Adeso/RFQ001/2021**

**To** : Bidders  
**From** : Adeso – African Development Solutions  
**Subject** : Procurement of Drilling Rig with Accessories  
**Ref No** : Adeso/RFQ001/2021  
**RFQ Issue Date** : 30<sup>th</sup> September 2021  
**RFQ Closing Date** : 21<sup>st</sup> October 2021  
**RFQ Closing Time** : 23:59 – East African Time (EAT)

Enclosed is a Request for Quotation (RFQ). Adeso invites qualified suppliers to submit a best-price quotation for a **Drilling Rig** and **its accessories**. The issuance of a contract is subject to successful negotiation of the contract budget and terms. The Contract resulting from this award will be a single **firm fixed price contract**.

Adeso encourages the interested companies or firms to indicate its interest by submitting a Quotation according to the instructions in Attachment II “**Instructions to Bidders**”. Quotations will be evaluated based on the “**Evaluation Criteria**” in Attachment III. Adeso will make an award to the most technical responsive bidder which provides best value to the organization.

To be considered, bidders should submit a complete quotation no later than the closing date and time indicated above. Bidders should ensure that the Quotations are well-written in English, easy to read, follow the instructions provided and contain only requested information.

Any questions should be submitted in writing and emailed to [tenders@adesoafrica.org](mailto:tenders@adesoafrica.org) on or before 7th October, 2021 5pm. No questions will be accepted if they are received by means other than the specified email address. The tender reference number should be stated in the subject line. Answers will be compiled and distributed not later than the 12<sup>th</sup> October, 2021, 4pm East African Time.

Quotation must be submitted with the above-stated subject, title and Reference Number (Adeso/RFQ001/2021) to [tenders@adesoafrica.org](mailto:tenders@adesoafrica.org)

Addressed to:

*Tender Evaluation Committee*

**Adeso/RFQ001/2021**

**Attachment I  
Specific Provisions**

COVID-19 WASH EMERGENCY INTERVENTION BOQ					
<b>TECHNICAL SPECIFICATION</b>					
<b>Cost Estimation of water drilling rig</b>					
No.	Item Description	Unit	Qty	Unit Cost (\$)	Total Cost (\$)
<b>A. Set of the drilling rig</b>					
1	<p>Manufacturer and supplying of truck mounted hydraulically operated DTH cum Rotary Combination drilling rig combo capable of drilling up to a depth of 750 mtrs and enable to drill with 14 inch bit in rocky and muddy formations to the end. With all its necessary accessories and tools. The rig will have a special configuration to connect both pumps and compressors based on the difficulty</p> <p><b>Scope of Supply</b>                      Mast channel mast with 6mtr rod handling capacity Heavy Duty Double motor gear box with high torque                      180mm Diameter Stabilizers – 04 No                      160mm MRC - 02                      225mm feed cylinder                      360 liter control valve wolvoil for rotation and feed                      10" x 7.5" mud pump hydraulic drive - 02 no                      200ltr water injection pump                      400amp welding generator Three line wire rope system                      22mm wire rope 6 x 36 steel core type                      Push Force will be 97,800 kgs                      Pull force will be 67,640 kgs                      Platform for air compressor with fuel tank of 2000 ltr                      900 ltr hydraulic oil tank for better cooling</p>	Set	1		
2	114mm OD x 9.5mm thickness x 5 mtr drill pipe	No.	170		
3	Deck Engine of 360 hp for high power and torque.	No.	1		
4	First air compressor of 400 psi	No.	1		
5	Second air compressor of 330psi	No.	1		
6	12" RR TC Bit	No.	2		
7	14" RR TC Bit	No.	2		
8	8" Pilot Cutter	No.	2		

9	10" Pilot Cutter	No.	2		
10	12" Pilot Cutter	No.	3		
11	14" Pilot Cutter	No.	3		
12	16" Pilot Cutter	No.	3		
<b>Subtotal A</b>					
<b>B. Compliment Spears</b>					
1	Drill Rod Carrier	No.	3		
2	Sub for Rotation Gear Box to Drill Pipe	No.	4		
3	Rod Guide	No.	3		
4	Road Spanner	No.	4		
5	Breakout Spanner	No.	2		
6	3/ 8" x 1mtr rubber hose	No.	3		
7	1/ 2" x 1 mtr rubber hose pipe	No.	3		
8	3/ 4" x 1 mtr rubber hose pipe	No.	3		
9	1" x 1 mtr rubber hose pipe	No.	3		
10	<b>1 1/ 4" x 1 mtr rubber hose pipe</b>	No.	2		
11	2" x 1 mtr rubber hose pipe	No.	2		
12	3/ 8" hydraulic fitting ( 3 WS, 3 Elbow, 3 Adaptor, 3 T)	No.	1		
13	1/ 2" hydraulic fittings ( 3 WS, 3 Elbow, 3 Adeptor,3 T)	No.	1		
14	3/ 4" hydraulic fittings ( 3 WS, 3 Elbow, 3 Adaptor)	No.	1		
15	1" hydraulic fittings ( 3 WS, 3 Elbow, 3 Adaptor)	No.	1		
16	Return line oil Filter for rig CFR inside Element	No.	2		
17	Suction oil Filter for rig	No.	4		
18	SG Iron CI Material 'L' pouch	No.	2		
19	SG Iron CI Material 'H' Pouch	No.	4		
20	5" suction pipe wire type x 16 meter	No.	1		
22	5"Pvc Foot valve with clamp	No.	1		
23	2"Suction outlet pipe 16 meter	No.	1		
24	10 meter 600amp copper wire for welding machine	No.	1		
25	welding helmet with glass and welding holder	No.	1		
26	L&K Spanner kit up to 16mm	No.	1		

27	Fix Spanner Kit up to 60mm	No.	1		
28	Ring Spanner Kit up to 38mm	No.	1		
29	Box Spanner Kit up to 38mm	No.	1		
30	Hammer Guide	No.	1		
31	Hammer Spanner	No.	2		
32	Grease Pump	No.	1		
33	5" Casing shoe	No.	2		
34	4" Hammer Wise	No.	1		
35	Rotary Gear box oil Seal Kit	No.	2		
36	PTO Gear box oil seal kit	No.	2		
37	6" DTH Hammer	No.	2		
38	7" DTH Drill Bit for 6" Hammer	No.	3		
39	8" DTH hammer	No.	2		
40	8.5" DTH Drill Bit for 8" Hammer	No.	3		
41	10" DTH hammer	No.	2		
42	10.5" DTH Drill Bit	No.	3		
43	12" DTH hammer	No.	2		
44	12.5" DTH Drill bit	No.	3		
45	14" DTH Drill bit	No.	3		
46	Digital camera	No.	1		
	<b>Subtotal B</b>				
	<b>C. Trucks</b>				
1	Howo trucks with 371hp 6x6	Trucks	3		
	<b>Subtotal C</b>				
	<b>D. Shipping and delivering to Somalia</b>				
1	Shipping and delivering the rig to Berbera port Somaliland	Lumpsum	1		
	<b>Subtotal D</b>				
	<b>E. Installation, Commissioning and Training</b>				
1	Installation of equipment on site	Lumpsum	1		
2	In-person training for 10 days	Lumpsum	1		
	<b>GRAND TOTAL of the rig A +B +C+D+E</b>				

## Attachment II

### INSTRUCTIONS TO BIDDERS AND MINIMUM REQUIREMENTS

#### A. General Instructions

These Instructions to bidders will not form part of the offer or of the Contract. They are intended solely to aid bidders in the preparation of their Quotations.

**Read and follow these instructions carefully.**

1. The tender, all corresponding and documents related to the tender must be written in the English language, unless otherwise explicitly allowed.
2. Tenders and all cost and price figures must be presented in **US Dollars**.
3. The Bidder must state in its Quotation the validity period of its offer. The minimum offer acceptance period for this RFQ is **90 days** after closing date of the RFQ. Adeso reserves the right not to make any award.
4. Bidders must be licensed and authorized to conduct business in **their country of residence/or the bidding entity**, evidenced by providing a valid legislation licenses/certificates.
5. A firm fixed price purchase order/contract will be issued to the successful bidder in **US Dollars**.

❖ **Failure to agree and comply with any of the above specification will result in the Bidder being considered technically unresponsive.**

#### B. Additional Requirements for Submission

6. No costs incurred by the Bidders in preparing and submitting the Quotation are reimbursable by Adeso. All such costs will be at the Bidder's expense.
7. Responsibility Determination: Award shall only be made to, "responsible" contractors. To enable Adeso to make this determination, the Bidder must state in the cover letter of the Quotation that it:
  - (a) has adequate financial resources to perform the work stated herein, or the ability to obtain them without delay;
  - (b) is able to comply with the described delivery or performance schedule, taking into consideration all existing commitments and constraints;
  - (c) has a satisfactory performance record;
  - (d) has a satisfactory record of integrity and business ethics;
  - (e) has the necessary technical capacity, equipment and facilities, or the ability to obtain them; and (f) is otherwise qualified and eligible to receive an award under applicable laws and regulations.
8. Late Bids: Bidders are wholly responsible for ensuring that their bids are received in accordance with the instructions stated herein. A late bid will be recommended for rejection, even if it was late as a result of circumstances beyond the Bidder's control. Late offers will only be considered at the evaluation committee's discretion.
9. Disposition of Quotation: Quotations submitted in response to this RFQ will not be returned. Reasonable efforts will be made to ensure confidentiality of Quotations received from all Bidders. This RFQ does not

seek information of a highly proprietary nature, but if such information is included in the Bidder's quotation, the Bidder must alert Adeso and must annotate the material by marking it "Confidential and Proprietary" so that these sections can be treated appropriately.

10. Clarifications and Amendment to the RFQ: Any question raised regarding this solicitation must be **in writing** emailed to the email address specified in the RFQ covering letter. No questions/clarifications will be accepted if they are received by another means. The solicitation number should be stated in the subject. Responses will be compiled and emailed to the requesting potential Bidder.
11. Adeso anticipates that discussions with Bidders will be conducted, however, Adeso reserves the right to make award without discussions. It is strongly recommended that Bidders present their best offer.
12. Adeso may waive informalities and minor irregularities in Quotations received at their discretion.
13. Eligibility of Firms – Source/Origin/Nationality: All Bidders are required to indicate with supporting documents the source, origin of the goods for the nationality of the principle proprietors.

#### **C. Submission of Quotation:**

Tender must be submitted no later than the specified date/time to this email [tenders@adesoafrica.org](mailto:tenders@adesoafrica.org)

Please mark the email with the RFQ number, indicated on the RFQ cover page.

**Adeso reserves the right not to evaluate a non-responsive tender.**

#### **D. Content of Quotation:**

The quotation shall be comprised of the following sections:

- i. The Cover Letter (Attachment IV)
- ii. Copy of the Bidder's Valid Business License
- iii. As part of the quotation include
  - (a) Warranty
  - (b) Insurance
  - (c) Duration of delivery
- iv. The list of current and past performed works for the last 4 years, including delivery duration
- v. Certified statement of account for the last one (1) year
- vi. Key staff and their CVs

❖ **Failure to comply with any of the above points will result in the Bidder being considered "unresponsive" and the Quotation rejected.**

## Attachment III

### EVALUATION CRITERIA

- A. All bids will be evaluated according to the following process. Adeso will award the contract to the successful tenderer(s) whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.
- **Selection Criteria:** Suppliers whose bids fit the technical requirements stated in **section A, B, C and D** of the RFQ and who have proved their ability to complete the work through performance, financial and technical records will move to the next stage to be judged on the value of their bid or quote. The supplier must demonstrate that they have the necessary qualifications, capability experience, services and facilities to provide what is being procured.
  - **Award Criteria:** The value of each bid or quote will be compared to others received by Adeso. Using the Quotation Form and other information, Adeso will compare these quote or bids on price, overall cost of the product and other factors.

Adeso reserves the right to consider other factors in this process. Adeso may not be able to notify if a supplier has lost an award.

#### **Relative Importance of the Evaluation Factors**

Adeso will evaluate Quotations on a best value basis. Adeso considers the Bidders' technical capability and competence to be more important than the price offered. Adeso will not, however, select a Bidder for award on the basis of superior capability without consideration its price and other cost factors. Bids exceeding Adeso's cost estimate without adequate justification in the technical Quotation and budget notes will be considered "non-competitive".

**ATTACHMENT IV**

City: \_\_\_\_\_ Country: \_\_\_\_\_

To: Chairman Adeso Tender Evaluation Committee  
Dear Sir / Madam:

We, the undersigned, offer to undertake the \_\_\_\_\_

**RFQ No** \_\_\_\_\_, in accordance with your Request for Quotation dated  
\_\_\_\_\_ (MM/DD/YYYY] and our Technical and Cost/Business Quotation submitted herein.

**Our organization's details are as follows:**

- i Company's Name \_\_\_\_\_
- ii Company's Address \_\_\_\_\_
- iii Name of Company's authorized representative: \_\_\_\_\_
- iv Telephone #/Cellular \_\_\_\_\_
- v Phone #, Email address: \_\_\_\_\_
- vi Validity Period of Quotation \_\_\_\_\_
- vii A valid Business License / Certificate \_\_\_\_\_

Our Quotation shall be binding upon us, subject to any modifications resulting from negotiation, up to expiration of the validity period of the Quotation. We understand you are not bound to accept this or any Quotation you receive.

We also certify that our organization:

- (a) has adequate financial resources to perform the work stated herein, or the ability to obtain them without delay;
- (b) is able to comply with the described delivery or performance schedule, taking into consideration all existing commitments and constraints;
- (c) has a satisfactory performance record;
- (d) has a satisfactory record of integrity and business ethics;
- (e) Has the necessary technical capacity, equipment and facilities, or the ability to obtain them; and (f) is otherwise qualified and eligible to receive an award under applicable laws and regulations.
- (g) Will deliver within \_\_\_\_\_ days

Sincerely,

Authorized Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title of Signatory and stamp: \_\_\_\_\_

Date: \_\_\_\_\_